

BUSINESS PAPER

Special Meeting

Friday 11 November 2016

Roma Administration Centre

NOTICE OF MEETING

Date: 8 November 2016

Mayor:

Councillor T D Golder

Deputy Mayor:
Councillors:

Councillor J L Chambers
Councillor R Bryant
Councillor N H Chandler
Councillor P J Flynn
Councillor C J O'Neil
Councillor G B McMullen
Councillor D J Schefe
Councillor J M Stanford

Chief Executive Officer:

Ms Julie Reitano

Senior Management:

Mr Cameron Castles (Director Infrastructure Services)
Mr Rob Hayward (Director Corporate, Community & Commercial Services)
Ms Sharon Frank (Director Corporate, Community & Commercial Services)

Officers:

Ms Jane Frith (Coordinator Corporate Communications)

Please find attached agenda for the **Special Meeting** to be held at the Roma Administration Centre on **November 11, 2016 at 1.30PM**



Julie Reitano
Chief Executive Officer

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Closure

OFFICER REPORT

Meeting: Special 11 November 2016

Date: 8 November 2016

Item Number: 6.1

File Number: D16/102577

SUBJECT HEADING: Proposal to Bring Forward Consideration of results to date from the Roma Saleyards' Consultation, Decision in relation to the new fee and Council's Consultation Process

Classification: Open Access

Author & Councillor's Title: Cr Jan Chambers (Deputy Mayor)

Executive Summary:

As part of Council's Special Budget Meeting on 27 July 2016, Council adopted a Schedule of Fees & Charges that incorporated specific amendments pertaining the Saleyards:

- *Stock agents' selling permit – from minimum charge \$4,000 plus \$0.15 per head to \$4,000 including GST*
- *Change fee description - from Saleyard Capital Upgrade (Reserve) Fee to Agents Operating Fee*
- *Change fee description – from Post Sale Buyers Service Fee to Post Sale Handling and Transfer Fee (includes NLIS)*

At Council's meeting on 12 October 2016, a number of resolutions were made.

I hereby give written notice of my intention to propose amendments to the resolutions of both meetings at a Special Meeting on 11 November 2016.

Councillor's Recommendation:

That Council:

- **Amend Special Budget Meeting Resolution – 27 July 2016**

That the Post Sale Handling and Transfer Fee (including NLIS) be removed from the 2016/17 Fees & Charges Schedule and refunds be provided to those who have paid.

- **Amend Council Meeting Resolutions – 12 October 2016**

Resolution No. GM/10.2016/27

That Council:

~~1. Based on feedback from agents and buyers regarding invoicing, work with the Roma Livestock Agents Association Incorporated and individual Roma~~

~~Agencies to implement processes to resolve the billing issues, including investigating the potential for centralised billing at the Roma Saleyards.~~

2. Undertake consultation with, and provide information to, buyers, vendors and agents on the future recovery of costs associated with the facility and services provided by Council, with the results **to date** to be considered at ~~the General Meeting on 23 November 2016~~ at a Special Meeting on 11 November 2016 to provide earlier certainty for all Saleyards' users.

3. Work with developing an **Memorandum of Understanding** / Agreement with the Roma Selling Agents to supplement the approval process under Subordinate Local Law No. 1.17 (Sale or Consignment of Stock at a Saleyard) 2011 and further that the roles and responsibilities detailed in the agreement form part of Council's Quality Manual for the operation of the Saleyards.

~~4. Await receipt of feedback from the Roma Livestock Agents Association Incorporated or individual agents on the approval conditions.~~ Council consider the information received after the close of the 12 October 2016 Council Meeting from the Roma Livestock Agents Association about the approval conditions, and any other feedback from individual agents or agencies.

5. Confirm that two agents currently have permits in place to sell at the Roma Saleyards and note receipt of the insurance details from an additional five (5) selling agents as an interim step to seeking approval to sell cattle at the Roma Saleyards.

Resolution No. GM/10.2016/28

That Council note that the fees applicable for the vendors and buyers combined are below the projected cost to Council in providing the facility and services ~~and therefore it is a financial imperative that the pricing structure, as adopted, remain in place during the consultation and information sharing process.~~

Resolution No. GM/10.2016/29

That Council note that the fees applicable for the vendors and buyers combined are below the projected cost to Council in providing the facility and services ~~and therefore it is a financial imperative that the pricing structure, as adopted, remain in place during the consultation and information sharing process.~~

Resolution No. GM/10.2016/30

~~That Council resolve to have a moratorium on debt recovery processes in~~

~~relation to the new fee, until the consultation process has been completed and Council has considered the results of the consultation on 23 November 2016. These debts will still be due and payable upon completion of the consultation period. Further, t~~ **T**hat debt recovery continue for any other saleyard fees and charges outstanding in accordance with Council's debt recovery process.

Resolution No. GM/10.2016/31

That Council proceed with ~~the proposed~~ revised signage as a matter of priority, with the final wording circulated to Councillors for approval, prior to it being erected.

- **Decide**

That Council implement a multi-step process to address current concerns in relation to the Roma Saleyards and Council's consultation processes by way of the following steps:

Step 1 – Expand the draft prospectus/booklet on the Saleyards to include the additional information that Saleyards users are seeking.

Step 2 – Separately consider Council's position on the new Multiple Purpose Facility.

Step 3 – Undertake a review of how costs at the Roma Saleyards could be cut further, but without compromising the progress being made in maintenance of the yards.

Step 4 – Undertake a full review of the fees and charges for the Roma Saleyards.

Step 5 – Formalise the work done to date into a detailed Business Plan for the Roma Saleyards

Step 6 – Council review our consultation framework; how we consult and inform about major issues.

Note: It is not the intention that the steps be undertaken in sequence. In some cases, work can be done in parallel, but there needs to be separate outcomes for each step.

Further that the resultant Saleyards' budget shortfall for the current financial year be funded by an internal loan from the reserve set aside for Gravel Pits, repaid in future years, and that the Borrowing Policy for 2016/17 be updated accordingly.

Background:

Refer to Executive Summary and Recommendation.

Consultation:

All Maranoa Regional Council Councillors
Maranoa Regional Council Chief Executive Officer
Director Corporate, Community & Commercial Services
Manager Saleyards

Multiple parties and organisations, including - Vendors, Buyers, Agents and Industry Representatives

Policy Implications:

Nil

Financial Resource Implications:

Removal of the Post Sale Handling and Transfer Fee (including NLIS) from the fees and charges schedule, and refund of paid fees to date under this category will result in a decrease of revenue for the Roma Saleyards, estimated at \$364,000 for the 2016/17 financial year. This figure is based on an estimated throughput of 260,000 head of cattle @ \$1.40 per head (Exc. GST) for the current financial year.

It is recommended that the resultant Saleyards' budget shortfall for the current financial year be funded by an internal loan from the reserve set aside for Gravel Pits, repaid in future years, and that the Borrowing Policy for 2016/17 be updated accordingly.

There are also additional administrative costs associated with invoicing of the fee to date, which will remain within the Saleyards Operations Budget, as part of the upcoming quarterly review.

Supporting Documentation:

Nil